

TRIANGLE BUSINESS JOURNAL

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TRIANGLE BANKS

(Ranked by Triangle deposits)

Market Share Compare

Here's a look at the Triangle market share difference in the top five banks compared to a year ago.

Bank
2008 Triangle market share/
2009 Triangle market share

Wachovia, a WF co.

25.88%/
23.82%

BB&T Corp.

12.36%/
13.56%

SunTrust Banks

10.78%/
9.11%

First Citizens Bank

7.77%/
8.69%

Bank of America

8.27%/
8.20%

BANK	TRIANGLE DEPOSITS	N.C. DEPOSITS	TRIANGLE MARKET SHARE	N.C. MARKET SHARE	NUMBER OF TRIANGLE BRANCHES	NUMBER OF N.C. BRANCHES	TOP TRIANGLE EXECUTIVE/ HEADQUARTERS
01 WACHOVIA, A WELLS FARGO CO. 150 Fayetteville St., Raleigh 27601 (919) 881-7111 www.wachovia.com	\$6,150,583,000	\$112,794,418,000	23.82%	37.03%	63	323	Jack Clayton/ California (Wells Fargo)
02 BB&T CORP. P.O. Box 27961, Raleigh 27611 (919) 716-9000 Fax (919) 831-4118 www.bbandt.com	\$3,500,623,000	\$33,736,421,000	13.56%	11.08%	50	360	Lee Youngblood/ Winston-Salem
03 SUNTRUST BANKS INC. 512 S. Mangum St., Durham 27701 (800) 786-8787 www.suntrust.com	\$2,351,600,000	\$7,967,985,000	9.11%	2.62%	67	196	John Stallings/ Atlanta, Ga.
04 FIRST CITIZENS BANK & TRUST CO. 239 Fayetteville St., Raleigh 27601 (919) 716-7000 www.firstcitizens.com	\$2,243,386,000	\$10,818,793,000	8.69%	3.55%	46	281	Frank Holding/ Raleigh
05 BANK OF AMERICA NA One Hannover Square, Raleigh 27601 (919) 829-6500 www.bankofamerica.com	\$2,117,484,000	\$83,778,545,000	8.20%	27.51%	33	204	Kari Stoltz/ Charlotte
06 RBC BANK 411 Fayetteville St., Raleigh 27602 (919) 839-4400 www.rbcbankusa.com	\$1,948,491,000	\$8,496,750,000	7.55%	2.79%	33	185	Reggie Davis, president Raleigh
07 SQUARE 1 BANK 406 Blackwell St., Durham 27701 (919) 956-7616 www.square1bank.com	\$1,134,863,000	\$1,134,863,000	4.39%	0.37%	1	1	Richard Casey/ Durham
08 PARAGON COMMERCIAL BANK 3605 Glenwood Ave., #100, Raleigh 27612 (919) 788-7770 Fax (919) 788-7755 www.paragoncommercial.com	\$764,258,000	\$835,915,000	2.96%	0.27%	1	2	Robert Hatley/ Raleigh
09 FOUR OAKS BANK & TRUST CO. 111 N. Main St., Four Oaks 27524 (919) 963-2177 Fax (919) 963-6111 www.fouroaksbank.com	\$618,555,000	\$739,249,000	2.40%	0.24%	11	17	Ayden Lee Jr./ Four Oaks
10 GREYSTONE BANK 4700 Falls of Neuse Road, Raleigh 27609 (919) 882-2380 Fax (919) 847-8732 www.greystonebank.com	\$616,923,000	\$616,923,000	2.39%	0.20%	1	1	Stephen Rosenberg, Colon Terrell Jr./ Raleigh
11 CAPITAL BANK CORP. 4901 Glenwood Ave., Raleigh 27612 (800) 308-3971 Fax (919) 645-6353 www.capitalbank-nc.com	\$611,761,000	\$1,383,770,000	2.37%	0.45%	13	33	Grant Yarber/ Raleigh
12 NORTH STATE BANK 4270 The Circle at North Hills, Raleigh 27609 (919) 787-9696 www.northstatebank.com	\$604,120,000	\$633,264,000	2.34%	0.21%	6	7	Larry Barbour/ Raleigh
13 CRESCENT STATE BANK 1005 High House Road, Cary 27513 (919) 467-7770 Fax (919) 460-2512 www.crescentstatebank.com	\$522,730,000	\$716,964,000	2.02%	0.24%	10	15	Mike Carlton/ Cary
14 FIDELITY BANK 100 S. Main St., Fuquay-Varina 27526 (919) 552-4576 Fax (919) 557-4553 www.fidelitybanknc.com	\$410,935,000	\$1,159,876,000	1.59%	0.38%	21	66	Billy Woodard/ Fuquay-Varina
TRUSTATLANTIC BANK	\$249,041,000	\$301,433,000	0.96%	0.10%	3	5	James Beck/ Raleigh

SOURCE: FDIC

15	TRUST ATLANTIC BANK 6131 Falls of Neuse Road, #301, Raleigh 27609 (866) 448-8232 www.trustatlantic.com	\$249,041,000	\$301,433,000	0.96%	0.10%	3	5	James Beck/ Raleigh
16	HARRINGTON BANK 5925 Farrington Road, Chapel Hill 27517 (919) 945-7800 Fax (919) 945-7801 www.bankatharrington.com	\$234,333,000	\$234,333,000	0.91%	0.08%	4	4	Larry Loeser/ Chapel Hill
17	KS BANK INC. 1031 Brightleaf Blvd., Smithfield 27577 (919) 938-3119 Fax (919) 938-2645 www.ksbankinc.com	\$187,967,000	\$240,323,000	0.73%	0.08%	8	10	Harold Keen/ Kenly
18	YADKIN VALLEY BANK 209 North Bridge St., Elkin 28621 (336) 526-6300 www.yadkinvalleybank.com	\$171,376,000	\$1,696,695,000	0.66%	0.56%	4	38	John Mallard, regional vice president/ Elkin
19	KEYSOURCE COMMERCIAL BANK 280 S. Mangum St., #140, Durham 27701 (919) 383-4200 Fax (919) 383-4242 www.keysourcebank.com	\$143,759,000	\$143,759,000	0.56%	0.05%	1	1	Donald Draughton Jr./ Durham
20	MECHANICS & FARMERS BANCORP INC. 2705 Chapel Hill Blvd., Durham 27707 (919) 687-7800 Fax (919) 687-7821 www.mfbonline.com	\$140,732,000	\$222,140,000	0.55%	0.07%	6	10	Kim Saunders/ Durham
21	ROXBORO SAVINGS BANK 313 S. Main St., Roxboro 27573 (336) 599-2137 www.roxborosavings.com	\$134,002,000	\$134,002,000	0.52%	0.04%	2	2	Alfred Cole Jr./ Roxboro
22	REGIONS BANK 3700 Glenwood Ave., Raleigh 27612 (919) 784-8200 www.regions.com	\$120,381,000	\$444,260,000	0.47%	0.15%	2	9	Bill Dawkins/ Birmingham, Ala.
23	CAPSTONE BANK 4505 Falls of Neuse Road, #100, Raleigh 27609 (919) 256-6800 www.capstonebank.com	\$107,848,000	\$107,848,000	0.42%	0.04%	1	1	Steve Ogburn, president and CEO/Raleigh
24	BANK OF HAMPTON ROADS 2209 Century Dr., #100, Raleigh 27612 (919) 782-8922 Fax (919) 782-9058 www.gatewaybankandtrust.com	\$105,148,000	\$931,308,000	0.41%	0.31%	5	16	John Davies, CEO (companywide)/ Virginia
25	FIFTH THIRD BANK 2501 Blue Ridge Road, #100, Raleigh 27607 (919) 573-1930 www.53.com	\$98,525,000	\$2,748,357,000	0.38%	0.90%	5	59	Kevin Kabat, (companywide)/ Cincinnati, Ohio

Notes: Based on information from the Federal Deposit Insurance Corp. Statistics are the most current available and are as of June 2009.

DNR = did not respond.

Compiled by Cameron Snipes

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